

# Stefanini IT Solutions Ranked Number One Latin American Outsourcer in Black Book of Outsourcing Report

Stefanini IT Solutions Ranked Number One Latin American Outsourcer in Black Book of Outsourcing Report

Reinforces Brazilian Outsourcer's Growing Presence in U.S.

FORT LAUDERDALE, Fla. ? December 4, 2009 ? Stefanini IT Solutions ([www.stefanini.com](http://www.stefanini.com)), a global provider of IT consulting, systems integration, and outsourcing services, announced today that the company was ranked as the number one Latin American outsourcing vendor in the recently released Black Book of Outsourcing report. This top Black Book ranking reinforces Stefanini's continued growth and its commitment to providing high quality services to clients in the U.S. and other regions worldwide.

The Black Book of Outsourcing, part of the Datamonitor Group, is a widely-recognized annual survey compiled by the Brown-Wilson Group that evaluates the costs and benefits of outsourcing. The Black Book produces a yearly ranking of outsourcing companies based on survey responses from more than 26,000 executives worldwide.

Stefanini, the largest Brazilian IT services company, with its U.S. headquarters in Fort Lauderdale, earned the top ranking in the annual user survey after evaluation of 31 leadership and management criteria and 18 key performance indicators based on client experience, including training, breadth of offerings, scalability, flexible pricing and reliability. More than 600 current Latin American clients participated in the 2009 client experience poll.

?The top ranking in the Black Book of Outsourcing report validates the quality of the services that Stefanini has been providing to clients in Latin America as well as in the U.S., through our Nearshore Delivery Centers,? said Antonio Moreira, Stefanini's CEO of North America. ?The report also raises Latin America's profile as a top destination for U.S. companies that are looking for alternatives to reduce costs or are exploring viable options beyond Asia.?

The 2009 Black Book of Outsourcing also included data on the growing popularity of Latin

America as a destination for IT outsourcing for the North American market, citing the favorable time zone, variety of language skills, qualified workforce, free trade agreements with the U.S., and flexible labor laws. The survey found that U.S. companies are among the most satisfied with outsourcing to Latin America.

“Latin America is increasingly becoming a top spot for IT outsourcing and as the Black Book survey demonstrates, Stefanini IT Solutions is the leader in delivering reliable, scalable and cost-efficient outsourcing solutions,” said Scott Wilson, partner, Brown-Wilson Group and co-author of the Black Book of Outsourcing guide.

#### About Stefanini

Stefanini IT Solutions is a global provider of onshore and nearshore IT consulting, systems integration and outsourcing services. The company has more than 8,500 employees with 36 offices in 16 countries, and more than 350 active customers across a broad spectrum of markets, including energy and utilities, insurance, manufacturing and distribution, oil and gas, financial services, and telecom. One of Brazil’s leading IT companies, Stefanini IT Solutions is CMMI Level 5 and ISO 9001:2000 certified. Founded in 1987, Stefanini IT Solutions currently has operations worldwide, including North American headquarters in Fort Lauderdale and offices in Atlanta, Chicago, New York, and Montreal.

Gabriel Tinti

Office: (404) 942 2542

Mobile: (954) 707 9179

[gabriel.tinti@stefanini-usa.com](mailto:gabriel.tinti@stefanini-usa.com)

Stefanini IT Solutions

1230 Peachtree St. NE, Ste. 1916

Atlanta, GA ? 30309

[www.stefanini.com](http://www.stefanini.com)

ONSHORE & NEARSHORE: IT CONSULTING - SYSTEMS INTEGRATION -  
OUTSOURCING